



Welch Allyn 360° Blood Pressure Cuff Solution



Full Portfolio of Blood Pressure Cuffs that Allow True Standardization to Achieve Excellence in BP Management in Any Clinical Setting



WelchAllyn®

DO THESE CHALLENGES SOUND FAMILIAR?

- ✘ Inaccurate blood pressure readings
- ✘ Hassle of traditional cuff tubes and connectors
- ✘ Staff frustration with an overwhelming array in blood pressure cuffs
- ✘ Incorrect practices (incorrect cuff size used, use of clamps and knots on a hose, etc.) that compromise accuracy and reliability
- ✘ Inconsistencies in cleaning practices and infection control standards

WANT TO OVERCOME THEM?

WELCH ALLYN 360 BLOOD PRESSURE CUFF SOLUTION

A TRUE STANDARD IN BLOOD PRESSURE CUFF STANDARDIZATION

- ✔ Cutting-edge blood pressure cuffs
- ✔ Comprehensive cuff options to match any clinical setting needs
- ✔ Single-patient-use cuff can help reduce the risk of cross-contamination
- ✔ First BP cuff with a single point of connection that enables virtually any device to work with Welch Allyn FlexiPort BP Cuffs
- ✔ FlexiPort makes it easier to find the proper-sized cuff for your patient and help prevent miscuffing
- ✔ Reduces part numbers with standardization to FlexiPort, making it easier to manage inventory

Welch Allyn 360

Full portfolio of blood pressure cuffs to help you achieve excellence



FLEXIPOINT® ECOCUFF™

- SINGLE-PATIENT-USE BLOOD PRESSURE CUFFS
- HELPS REDUCE RISK OF CROSS-CONTAMINATION
- COST-EFFECTIVE SOLUTION AND ENVIRONMENTALLY FRIENDLY

FLEXIPOINT®

- DISPOSABLE
- FOR EXTENDED USE
- FULL RANGE OF SIZES

The FlexiPort Technology

Flexiport Cuffs feature an innovative, easy-to-use connection technology that helps you control costs. The single-point FlexiPort connection is a practical innovation that enables virtually any device to work with Welch Allyn FlexiPort Blood Pressure Cuffs—without the hassle of traditional cuff tubes and connectors. FlexiPort technology is available on three unique cuff styles to cover every area of your hospital: single-patient-use, disposable and reusable.



50 Blood Pressure Cuff Solution

pressure cuffs that allow true standardization to be in BP management in any clinical setting



DISPOSABLE

BLOOD PRESSURE CUFFS
FOR PATIENT STAYS
OF CUFF SIZES

FLEXIPORT® REUSABLE

- REUSABLE BLOOD PRESSURE CUFFS
- DEPENDABLE, DURABLE DESIGN—
TIME AFTER TIME
- FULL RANGE OF CUFF SIZES

NEONATAL DISPOSABLE

- SINGLE-PATIENT-USE BP CUFFS
- MAXIMUM COMFORT ON DELICATE ARMS
- FULL RANGE OF NEONATAL CUFF SIZES

Advantages all around

WORK WITH
VIRTUALLY ANY TYPE
OF BLOOD PRESSURE
DEVICE

CAN BE
USED AS ONE OR
TWO-TUBE CUFF

HELPS REDUCE RISK OF
CROSS-CONTAMINATION
WITH SINGLE-PATIENT-USE
CUFF

SIMPLE TO
STANDARDIZE
FULL FACILITY



FAST AND EASY
TO USE WITH ONE-
HANDED SNAP
ON, SNAP OFF
CONNECTION



CAN HELP REDUCE
PART NUMBERS BY UP
TO 90%*

NOT MADE WITH
NATURAL RUBBER
LATEX

MEET ALL THE LATEST
CLINICAL GUIDELINES FOR PROPER
FIT FROM AAMI AND AHA

ROTATABLE PORT,
IMPROVES PATIENT
COMFORT AND CUFF
DURABILITY

*Based on case study of system-wide standardization at Grady Health System, Atlanta, GA

Simplify and Save with Standardization.

FlexiPort: A True Standardization Solution

When it comes to standardizing blood pressure cuffs, Welch Allyn FlexiPort Blood Pressure Cuffs can help hospitals and healthcare facilities improve financial outcomes and enhance patient safety with options that help streamline workflow and inventory management, and reduce the risk of cross-contamination.

Other current cuff standardization methods typically involve a confusing array of cuff configurations, Y-tubes, clamps and connectors. This can translate into large inventory levels, confusion for the caregiver and potential device performance issues due to incorrect or leaky connections.

How can FlexiPort help you?



Enhance Patient Safety

FlexiPort makes it easier to find the proper-sized cuff for your patient and help prevent miscuffing. Also single-patient-use cuffs can help reduce the risk of cross-contamination.



Improve Financial Outcomes

FlexiPort standardization can help reduce excess inventory costs by lowering cuff inventory levels and costs associated with hospital-acquired infections.



Increase Staff Satisfaction

The single-point FlexiPort connection can improve nursing workflows, delivering a more reliable connection system and fewer complaints from hospital staff.



Reduce Risk

FlexiPort technology offers hospitals options that facilitate single patient use to help reduce the risk of cross-contamination.

The innovative single-point connection

The secret to true cuff standardization is the single-point FlexiPort connection, a practical innovation that enables virtually any device to work with Welch Allyn FlexiPort Blood Pressure Cuffs—without the hassle of traditional cuff tubes and connectors.



CASE STUDY OF A FLEXIPOR

Customer testimonials of Derby Teaching Hospitals-NHS Foundation

BEFORE STANDARDIZING WITH FLEXIPORT

“We needed a generic system to fit every blood pressure machine”

Stephanie McCarthy, Clinical Procurement Nurse

“We needed a return of at least 7%”

Stephanie McCarthy, Clinical Procurement Nurse

“I had no idea of a solution but it just couldn't go on.”

Rebecca Pipes, Sister MAU

“It could take five or ten minutes to find a machine”

Vanessa Middleton, Senior Sister Ward 402

Full case study available under request and at www.welchallyn.com (Please look for reference MC12454 in our Document Library)

How to Standardize.

Total supplier commitment



Our expert team, combining clinical and technical experience, will assist you on site through the entire conversion process. We offer you:

- Close consultancy and assessment of each facility's needs
- Trial to test the system in a demanding environment
- Full roll-out, providing on-site presence for product installation, training, internal communications and technical support

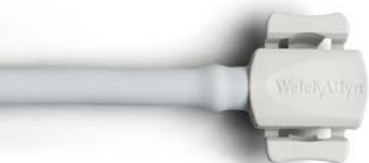
Truly standardize your facility in just three steps.

1

Standardize

Attach FlexiPort fitting to all your blood pressure devices.

1-tube FlexiPort Fitting



2-tube FlexiPort Fitting



2

Choose cuff material/style

Choose among single-patient-use, disposable and reusable cuffs.

FlexiPort EcoCuff Single-Patient-Use BP Cuffs



FlexiPort Disposable BP Cuff



FlexiPort Reusable BP Cuff



3

Choose cuff size

Choose the size of FlexiPort Cuffs you need.

Small Infant (6)
Infant (7)
Small Child (8)
Child (9)
Small Adult (10)
Adult (11)
Adult Long (11L)
Large Adult (12)
Large Adult Long (12L)
Thigh (13)

AND forget about the hassle of traditional cuff tubes and connectors.

T STANDARDIZED HOSPITAL

Trust (United Kingdom) before and after standardizing with FlexiPort:

AFTER STANDARDIZING WITH FLEXIPORT

“It’s an excellent system”

Lain Watt, Senior Theatre Practitioner and Anesthetic Equipment Coordinator

“You’ve always got the right-size cuff so you’re saving yourself maybe five minutes each time”

Rebecca Pipes, Sister MAU

“HCAs now do the observations within minutes, so they’re not disturbing patients.”

Karen Hooley, Housekeeper Ward 402

“What’s it given me? Half a staff nurse”

Stephanie McCarthy, Clinical Procurement Nurse

100% of staff surveyed agreed that FlexiPort had made their working lives easier.



WELCH ALLYN

FlexiPort EcoCuff

SINGLE-PATIENT-USE BLOOD PRESSURE CUFFS



One cuff. One patient. One true solution for reducing costs, cross-contamination and environmental impact.

Traditional single-patient-use cuff solutions can be expensive, wasteful and difficult to implement. The innovative EcoCuff design helps hospitals reduce the risk of cross-contamination with technology that makes it simple to implement a single-patient-use cuff model, while at the same time helping to control costs and the hospital's environmental impact.



Maximize Value

- Durable enough to last for a complete patient stay (up to 100 readings), yet more cost-effective than most traditional disposable cuffs when used in a single-patient-use setting



Enhance Patient Safety

- Unique slot fitting system helps prevent miscuffing, which can lead to reading errors of up to 30 mmHg**
- Helps hospitals reduce the risk of cross-contamination



Staff Satisfaction

- Convenient basket designed to help keep cuffs organized
- Easily access the right cuff at the right time
- Available in four sizes that fit 90% of population



Reduce Environmental Impact

- Built with materials that yield 60% less environmental impact than traditional disposable cuffs
- Not made with natural rubber latex and is capable of being recycled.

** O'Brien, E. Measurement of Blood Pressure. Beevers, Lip, O'Brien: The ABCs of Hypertension. Blackwell Publishing, 2007.



FlexiPort Disposable

BLOOD PRESSURE CUFFS



True standardization meets reduced cross-contamination

A reliable disposable cuff solution, FlexiPort Disposable Blood Pressure Cuffs deliver value to hospitals by combining the benefits of FlexiPort technology with reduced risk of cross-contamination that comes with implementing a single-patient-use model for extended patient stays.



Help Improve Financial Outcomes

- Affordable enough for single-patient-use to reduce cross-contamination risks
- Durable enough for extended patient stays



Enhance Patient Safety

- Complete range of color-coded sizes for fast, accurate selection of the correct cuff size
- Meets all of the latest clinical guidelines for proper fit from AAMI and AHA
- Not made with natural rubber latex





FlexiPort Reusable

BLOOD PRESSURE CUFFS



A true standardization—time after time

Affordable and easy to use, Welch Allyn FlexiPort Reusable Blood Pressure Cuffs offer all the advantages of FlexiPort technology—including simplified connectivity—in a dependable, durable design.



Improve Patient Comfort

- Folded edge reduces risk of cuts and scrapes, maximizing patient comfort
- All FlexiPort Cuffs features a rotatable port that reduces stress to cuff tubing and port, improving patient comfort and cuff durability
- Not made with natural rubber latex



Superior Quality

- Tested to withstand demanding clinical environments
- Primary sizes are color-coded to make it easy to find the proper cuff size
- Three-year limited warranty



Neonatal Disposable

BLOOD PRESSURE CUFFS



Accuracy and comfort for your tiniest patients

Welch Allyn offers a choice of neonatal blood pressure cuffs in soft fabric that provide maximum comfort on delicate arms. Printing and graphics are color-coded so cuff sizes can be quickly identified.



Maximize Comfort

- Soft, comfortable DuPont® Sontara® spunlaced fabric is durable and not made with natural rubber latex
- Flat port tubing connectors help keep tubes out of the way



Enhance Patient Safety

- Neonatal cuffs are color coded for easy size identification
- Range/index markings on outside of cuff make sizing easy
- Comes with ISO complaint Neo connector



Neonatal Disposable Cuff One-tube



Neonatal Disposable Cuff Two-tube

ORDERING INFORMATION

FlexiPort Cuff Ordering Information Standardized Facilities

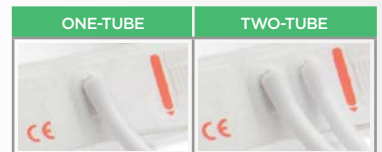
FLEXIPORT CONNECTOR

	ONE-TUBE	TWO-TUBE
BP FlexiPort Fitting (Qty.10)	PORT-1	PORT-2



Size	FlexiPort Reusable	FlexiPort Disposable (20 cuffs/case)	EcoCuff* (50 cuffs/box; 2 boxes/case)
Small Infant (6)	REUSE-06	SOFT-06	
Infant (7)	REUSE-07	SOFT-07	
Small Child (8)	REUSE-08	SOFT-08	
Child (9)	REUSE-09	SOFT-09	ECOCUFF-09
Small Adult (10)	REUSE-10	SOFT-10	ECOCUFF-10
Adult (11)	REUSE-11	SOFT-11	ECOCUFF-11
Adult Long (11L)	REUSE-11L	SOFT-11L	
Large Adult (12)	REUSE-12	SOFT-12	ECOCUFF-12
Large Adult Long (12L)	REUSE-12L	SOFT-12L	
Thigh (13)	REUSE-13	SOFT-13	

Neonatal Disposable Cuffs With tubes and female SnapQuik connectors



Size (20 cuffs/case)	Range	One-Tube Part No. (10 per box)	Two-Tube Part No. (10 per box)
NEO 5	8.9-15 cm	NEO-5-1	NEO-5-2
NEO 4	6.9-11.7 cm	NEO-4-1	NEO-4-2
NEO 3	5.4-9.1 cm	NEO-3-1	NEO-3-2
NEO 2	4.2-7.1 cm	NEO-2-1	NEO-2-2
NEO 1	3.3-5.6 cm	NEO-1-1	NEO-2-1

Part No.	Description - ISO connector
5082-300	NEO Cuff Connector, ISO, female 3/32" barb (10 units)
5082-301	NEO Cuff Connector, ISO, male 1/8" barb (10 units)
5082-302	NEO Cuff Connector, ISO, male 3/32" barb (10 units)

*EcoCuff Cuffs are also available in a multi-size pack: ECOCUFF-MLT FlexiPort EcoCuff Four-Cuff Kit (50 ea.): Child, Small Adult, Adult, and Large Adult; Single-Patient-Use, No Tubes or Connectors; Qty. 200

Ask your Welch Allyn representative to provide additional references for our blood pressure cuffs and accessories.

FlexiPort Disposable and Reusable Cuff Ordering Information Traditional Ordering/Use System (cuffs with tubes and connectors)



Size (20 cuffs/case)	Range	ONE-TUBE				TWO-TUBE			
		Screw	Tri-Purpose	Locking	Bayonet	Screw	Locking	Tri-Purpose & Empty Tube	Inflation Sys.
Small Infant (6)	7 - 10 cm	SOFT-06-ISC	SOFT-06-ITPE	SOFT-06-IMQ	SOFT-06-1HP	n/a	n/a	n/a	n/a
Infant (7)	9 - 13 cm	SOFT-07-ISC	SOFT-07-ITPE	SOFT-07-IMQ	SOFT-07-1HP	SOFT-07-2SC	SOFT-07-2MQ	SOFT-07-2TPE	SOFT-07-2BV
Small Child (8)	12 - 16 cm	SOFT-08-ISC	SOFT-08-ITPE	SOFT-08-IMQ	SOFT-08-1HP	SOFT-08-2SC	SOFT-08-2MQ	SOFT-08-2TPE	SOFT-08-2BV
Child (9)	15 - 21 cm	SOFT-09-ISC	SOFT-09-ITPE	SOFT-09-IMQ	SOFT-09-1HP	SOFT-09-2SC	SOFT-09-2MQ	SOFT-09-2TPE	SOFT-09-2BV
Small Adult (10)	20 - 26 cm	SOFT-10-ISC	SOFT-10-ITPE	SOFT-10-IMQ	SOFT-10-1HP	SOFT-10-2SC	SOFT-10-2MQ	SOFT-10-2TPE	SOFT-10-2BV
Adult (11)	25 - 34 cm	SOFT-11-ISC	SOFT-11-ITPE	SOFT-11-IMQ	SOFT-11-1HP	SOFT-11-2SC	SOFT-11-2MQ	SOFT-11-2TPE	SOFT-11-2BV
Adult Long (11L)	25 - 34 cm	SOFT-11L-ISC	SOFT-11L-ITPE	SOFT-11L-IMQ	SOFT-11L-1HP	SOFT-11L-2SC	SOFT-11L-2MQ	SOFT-11L-2TPE	SOFT-11L-2BV
Large Adult (12)	32 - 43 cm	SOFT-12-ISC	SOFT-12-ITPE	SOFT-12-IMQ	SOFT-12-1HP	SOFT-12-2SC	SOFT-12-2MQ	SOFT-12-2TPE	SOFT-12-2BV
Large Adult Long (12L)	32 - 43 cm	SOFT-12L-ISC	SOFT-12L-ITPE	SOFT-12L-IMQ	SOFT-12L-1HP	SOFT-12L-2SC	SOFT-12L-2MQ	SOFT-12L-2TPE	SOFT-12L-2BV
Thigh (13)	40 - 55 cm	SOFT-13-ISC	SOFT-13-ITPE	SOFT-13-IMQ	SOFT-13-1HP	SOFT-13-2SC	SOFT-13-2MQ	SOFT-13-2TPE	SOFT-13-2BV

For FlexiPort Reusable Cuffs, replace 'SOFT-' with 'REUSE-' in part number.

For more information, contact your local Welch Allyn representative or visit us online at <http://emeai.welchallyn.com/cuffs>

Welch Allyn EMEA&I Customer Care
IDA Business Park - Johnstown
Navan, County Meath, Ireland
(p) +353 46 906 7700
europe@welchallyn.com



EMEAI.WELCHALLYN.COM

WelchAllyn®

Hill-Rom®